



**August 24-27, 2025**  
**University of Piraeus, Greece**

# **Book of Abstracts**

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(regulatory quality, digital infrastructure quality) influence strategic alignment. Composite prioritization scores, based on two expert focus groups (n = 24), serve as outputs, enabling a comparative efficiency analysis. Findings indicate that Ireland, the UK, and Slovenia demonstrate the highest efficiency in strategic prioritization, while other regions show varying degrees of inefficiency. Benchmarking and slack analysis provide insights into prioritization gaps and highlight opportunities for improving strategic decision-making in HEIs. The results of this study are particularly relevant to higher education leaders, policymakers, and researchers in operational and strategic management, offering data-driven insights to refine governance and optimize institutional performance. Furthermore, the research contributes to the analytics field by showcasing DEA's applicability in evaluating and improving strategic efficiency in complex, multi-context environments.

ICBAP-015

### **The Dynamics of Knowledge Growth in Business Intelligence and Analytics: A Bibliometric Investigation**

Violeta Cvetkoska (Ss. Cyril and Methodius University in Skopje, Faculty of Economics – Skopje)\*; Bojan Kitanovikj (Ss. Cyril and Methodius University in Skopje, Faculty of Economics - Skopje); Tina Nartnik (University of Ljubljana, School of Economics and Business); Jurij Jaklič (University of Ljubljana, School of Economics and Business); Gordana Savić (University of Belgrade, Faculty of Organizational Sciences)

Business Intelligence and Analytics (BI&A) has emerged over the last thirty years as a vital domain for driving organizational performance, digital transformation, and competitive advantage. As the field continues to expand rapidly, especially with the rise of AI-augmented analytics, understanding the structure and direction of existing research becomes critical. Without a clear map of intellectual progress and thematic shifts, both academic and practical efforts risk becoming disconnected and misaligned.

This study provides a systematic bibliometric investigation of the evolution of knowledge within Business Intelligence and Analytics. The motivation behind this analysis is to bring clarity to a complex and growing body of literature and to identify strategic pathways that can inform future research, innovation, and practice. By uncovering the foundations, trends, and turning points in the field, we support a more informed and impactful development of analytics strategies across sectors.

We examine a dataset of 2,361 peer-reviewed articles indexed in Scopus, applying a combination of citation network analysis, bibliographic coupling, co-authorship exploration, and keyword co-occurrence mapping. Following the

PRISMA guidelines and employing advanced text mining, we extract key thematic clusters and trace the emergence of influential research streams.

The results reveal a strong progression from early technical focus to more integrated, strategic, and domain-specific applications. This transition highlights the importance of cross-disciplinary collaboration and the alignment of analytics with real-world business needs. By capturing the dynamic evolution of BI and Analytics, this study offers a robust foundation for scholars, industry leaders, and policymakers to align academic inquiry with technological advancement and organizational priorities.

## **ICBAP-016      Predicting Demand for New Products Using Polytope Volume and Benchmarking**

Mohsen Afsharian (Leibniz FH, University of Applied Sciences)\*; Peter Bogetoft  
(Copenhagen Business School)

Predicting demand for new product entries is crucial for reducing product launch failures, optimizing inventory levels, and enhancing strategic planning in supply chain and production management. To address this, we propose two alternative analytics approaches: the volume-based approach and the benchmarking-based approach. The former, serving as the theoretical backbone of both methods, constructs weight sets that define the range of attribute weights under which an alternative is preferred over others. By computing the volumes of these sets – a process involving the Double Description Method and the Quickhull algorithm – we quantify potential demand shifts resulting from new product introductions. The latter approach, designed for greater computational performance, employs Data Envelopment Analysis to evaluate the efficiency of existing products. Additionally, we develop super-efficiency programs to extend the analysis by measuring the extent to which a product alternative surpasses the efficiency frontier. These methods contribute to the field of business analytics by offering data-driven insights into how new product introductions reshape the demand landscape. Graphical examples and an empirical illustration highlight the practical applicability of both approaches and their consistency in demand prediction.