# A METHOD FOR CALCULATING THE PROBABILITY OF RUIN OF AN INSURANCE COMPANY 

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#### Abstract

Insurance companies frequently ask their actuaries to do calculations of the probability of the company being ruined. These calculations are based on complex data analysis of the last insurance period, which requires building mathematical models and using the data as an input parameter in these models. For this purpose, an algorithm, which presents a simplified mathematical model and provides approximate results of the outcomes (later used for managerial decisions), was prepared. Modeling of different outcomes based on various different inputs shows that the probability of the company to become ruined is inversely proportional to the written premium.

The algorithm developed in this paper is illustrated with tables. The model is presented to the reader in a way that the reader can reproduce the calculations and build a custom data model.


Keywords: probability of ruin, insurance, premium, claim, gross premium, risk premium, pure risk premium, safety loading, expences, profit.
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## 1. INTRODUCTION

The prediction of the outcome in which company would be ruined ([1]) is a problem with 3 unknowns: the number of claims $k$, the amount of the claims $z$ and the time $t$ when claim happened. This process can be depicted as a pool which has the received premium as input, and the paid claims as output (Figure 1). If we analyze the period $T=\left[T_{0}, T_{1}\right]$, for example exactly one year, then we would not be interested in the exact date of the claim, but just the number of claims that have been claimed $K_{T}$ and the sum of their amounts


Fig. 1. Ruin of an insurance company (from [1], p. 8).
$z_{i}, i=1,2, \ldots, K_{T}$. The total value of claims for period $T$ is $Z_{T}$, where

$$
Z_{T}=\sum_{i=1}^{K_{T}} z_{i}
$$

Each of these two parameters $Z_{T}$ and $K_{T}$ is stochastic and the overall probability for ruining of the company is dependent of their values. Accumulated balance during period $T$ is calculated by the formula:

$$
\begin{equation*}
U_{T}=U_{0}+B-Z_{T} \tag{1}
\end{equation*}
$$

where $U_{0}$ is initial reserve, $B$ is premium income and $Z_{T}$ is total of claims cost in period $T$ (Figure 2). A ruin of the company is a situation in which the accumulated balance of the insurance company during the period $T$ is less than zero. Consequently, a ruin probability [1] of the company in a period $T$ is the probability that the accumulated balance of the insurance company during the period $T$ is less than zero, i.e., $P\left\{U_{T}<0\right\}$.

This paper aims to offer an algorithm based on mathematical method for calculation of the probability of insurance company ruining. Initially the model is simplified with using only one variable - average claim amount. This simplified model can be implemented in several insurance types (for example in a third party liability or any other obligatory liability).

## 2. THE MODEL

We will consider a model which can be applied to insurance classes where the range of a limit of coverage is limited, known and narrow. In this case we can approximate the limit of coverage (also called a sum insured) with the average value $S I$. For example, one such class in our country is third party liability (TPL), which have same limit of coverage depending of the type of the vehicle.


Fig. 2. Ruin of an insurance company (from [1], p. 8).

Let us assume that an insurance company sell policies of only one insurance class, and in all of them we can approximate the limit of coverage with a same value SI and gross premium $p_{g}$.

Gross premium of an insurance company may be represented as shown on Figure 3.


Fig. 3. Gross premium split (from [1], p. 8).

Pure risk premium coefficient or loss of the sum insured coefficient $p$ is ratio of the amount of claims in the last $X$ years to the sum insured. Safety loading coefficient $\Lambda$ defines the part of the risk premium intended for compensation of the claims and provides protection against any uncertainty ([1], [2]). If safety loading is set to 0 , the anticipated claims may occur in the beginning of the insurance period and the premium collected is not sufficient to cover these claims, although when considering a longer period of time ideally pure risk premium would be in balance with the claims. The sum of the pure risk premium coefficient $(p)$ and the safety loading coefficient $(\Lambda)$ determine the net premium coefficient $p_{0}=p+\Lambda$, as shown in Figure 3. The ratio of the safety
loading coefficient $(\Lambda)$ to the pure risk premium coefficient $(p)$ is denoted by $\lambda=\Lambda / p$ and is called safety loading ratio.

Net insurance or risk premium for one insurance is $P=S I \cdot p_{0}$, pure risk premium is $P_{p}=S I \cdot p$ while the safety loading is $\Lambda \cdot S I$.

Example 1. Let suppose that in one company the pure risk premium coefficient and the safety loading coefficient are $p=0,0300 \%$ and $\Lambda=0,0075 \%$. In Table 1 are illustrated the terms defined above.

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI | $p$ | $\Lambda$ | $p_{0}=p+\Lambda$ | $\Lambda / p_{0}$ | $\lambda=\Lambda / p$ | $P=S I \cdot p_{0}$ |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  | $(2+3)$ | (3/4) | (3/2) | (1.4) |
| 100000 | 0,03\% | 0,0075\% | 0,0375\% | 0,2 | 0,25 | 37,5 |

Table 1 Illustration of the parameters of an insurance company

The expenses $(e)$ are umbrella term to cover all the different kinds of administrative and operational costs, taxes and profit, i.e., a part of the premium that is not intended for direct compensation of claims. The expenses, for the time being, will not be split into parts, but will be taken as a whole. Gross premium coefficient is $p_{g}=p_{0}+e$. The ratio of the expenses coefficient ( $e$ ) to the gross premium coefficient $\left(p_{g}\right)$ is expenses margin and is denoted by $e_{m}$.

The expenses are expressed as $E=S I \cdot e$ and Gross premium is $P_{g}=p_{g} \cdot S I$. From the above follows that $P_{g}=p_{g} \cdot S I=\left(p_{0}+e\right) \cdot S I=p_{0} \cdot S I+e \cdot S I=P+E$, i.e., $P_{g}=P+E$.

We will consider that the whole premium income is collected and earned.
Example 2. If we let the expenses coefficient $e$ in the company from the Example 1 to be $0,0050 \%$ then we obtain the results given in Table 2.

We will consider that insurance companies sold number of policies (i) during the period of calculation $(T)$ and they have the same probability for claim occurrence. Consequently, they have the same size and structure of the gross premium (in practice, only large companies have enough date to create structure of gross premium split (tariff). Smaller companies take and apply tariffs of large companies). Accordingly, every company will have a total net premium $B=P \cdot i$, total insured sum $T S I=S I \cdot i$ and the expected value of

|  |  |  |  |  | 号 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $P_{p}=S I \cdot p$ | $e$ | $p_{g}=p_{0}+e$ | $e_{m}=e / p_{g}$ | $E=S I \cdot e$ | $\begin{aligned} P_{g} & =p_{g} \cdot S I \\ & =P+E\end{aligned}$ |
| 7 a | 8 | 9 | 10 | 11 | 12 |
| (1-2) |  | (4+8) | (8/9) | (1-8) | $(1 \cdot 9)=(7+11)$ |
| 30,00 | 0,005\% | 0,0425\% | 11,765 | 5,0 | 42,50 |

Table 2 Illustration of the parameters of an insurance company
claim amount is calculated as the product of the pure risk premium coefficient and the total sum insured $(z=p \cdot T S I)$.

Now we will simplify the classical model. Classical actuarial approach applies a function of the distribution of the amount of claims. Instead of using the stochastic value of the amount of the claims occurred, we are going to use the previously known statistical value of the average claim amount $(m)$. This substitution can be done only if we have a stabile statistical evaluation of the average claims for several years and the value of the dispersion of the claims is not greater than the average value of the claims. With the introduction of this simplification we can get a model of an insurance company with only one stochastic value - the number of occurred claims. The expected average number of claims will be the ratio between the expected total claim amount and the mean claim amount $(k=z / m)$. Also, we will assume that all claims to a given portfolio will occur and be solved during the observed period $T$.

Let us consider the cases where the number of claims occurred $\left(J_{T}\right)$ is greater than the expected number $k$ in the period $T$. These cases are the subject of particular attention because they may ruin the insurance company. It is clear that buffer for the increased number of claims is the total safety loading amount ( $L=\Lambda \cdot S I \cdot i$, which is proportional to the number of sold policies (i). The total amount of safety loading amount is the difference between total net premium and the expected total amount of claims $(L=B-z)$.

The number of claims that can be buffered by safety loading amount and the initial reserve may be calculated by the following formula $J_{\Lambda}=\left[\left(L+U_{0}\right) / m\right]$.

Now, let us consider the expenses. The only part of expenses that may be used to buffer the consequences of the excessive number of claims is the profit.

If we take that the planned ratio of profit is $P_{D}$ percentages of the gross premium, the planned profit from policy is $D=P_{D} \cdot P_{g}$. The total planned
profit of the company $D_{T}$ is the product of the planned profit of policy $D$ and the number of insured risks $i$. Let us consider the case when the number of occurred claims is larger than the planned number and the source of their compensation is the sum of the total safety loading amount ( $L$ ), the part of the expenses intended for profit $\left(D_{T}\right)$ and the initial reserve (capital) of the companies.

The number of additional claims before a ruin of the company may be calculated by the following formula $J_{\Lambda_{D}}=\left[\left(L+U_{0}+D_{T}\right) / m\right]$. It means that the number of claims that company can survive is

$$
\begin{equation*}
S=k+J_{\Lambda_{D}}=\left[\frac{z+L+U_{0}+D_{T}}{m}\right] \tag{2}
\end{equation*}
$$

In the case when the number of occurred claims is greater than $S$ it leads to ruining the company because $(S+1) \cdot m>B+D_{T}+U_{0}$.

Lets consider the probability of ruining the company.
We will build a model for the probability of ruining the company by the number of claims incurred $\left(J_{T}\right)$.

Let $p_{i}\left(J_{T}\right)$ be the probability of occurring exactly $J_{T}$ claims while $i$ is the number of risks insured, and $p_{k}$ is the probability of claim occurrence in a period $T$.

$$
\begin{equation*}
p_{i}\left(J_{T}\right)=C_{i}^{J_{T}} \cdot p_{k}^{J_{T}} \cdot\left(1-p_{k}\right)^{i-J_{T}} \tag{3}
\end{equation*}
$$

The probability $p_{k}$ in this model is a relationship between the expected number of claims $k$ and the number of risks insured $i$ and is calculated as $p_{k}=k / i$.

The equation (3) is practically unusable because for large $i$ and $J_{T}$ we get huge numbers that are hard to calculate even on a computer. For example, if we have a company that sold 8000 polices and the expected number of claims is 48 , then

$$
\begin{equation*}
p_{k}=\frac{k}{i}=\frac{48}{8000}=0,006 \tag{4}
\end{equation*}
$$

Now, if we want to calculate the probability that there will be 60 claims, we have

$$
\begin{equation*}
p_{8000}(60)=C_{8000}^{60} \cdot p_{k}^{60} \cdot\left(1-p_{k}\right)^{8000-60}=C_{8000}^{60} \cdot 0,006^{60} \cdot 0,994^{7940} \tag{5}
\end{equation*}
$$

Therefore, in order to calculate the probability that a given number of claims appeared, we will apply Poisson formula which gives a good approximation at low probabilities. According to Poisson formula

$$
\begin{equation*}
p_{i}\left(J_{T}\right) \approx \frac{a^{J_{T}}}{J_{T}!} e^{-a} \tag{6}
\end{equation*}
$$

where $a$ is the mathematical expectation of the number of claims incurred. In our model, $a=i p_{k}=k$. Therefore,

$$
\begin{equation*}
p_{i}\left(J_{T}\right)=C_{i}^{J_{T}} \cdot p_{k}^{J_{T}} \cdot\left(1-p_{k}\right)^{i-J_{T}} \approx \frac{k^{J_{T}}}{J_{T}!} e^{-k} \tag{7}
\end{equation*}
$$

Let $\mu$ be the random variable - the number of occurred claims. The probability $P(\mu \leq S)$ to occur at most $S$ claims, where $S=k+J_{\Lambda_{D}}$, which is the probability for the company to survive, is a sum of the probabilities to occure exactly $0,1,2, \ldots, S$ claims, and is calculated with the following formula:

$$
\begin{equation*}
P(\mu \leq S)=\sum_{j=0}^{S} C_{i}^{j} \cdot p_{k}^{j} \cdot\left(1-p_{k}\right)^{i-j}=1-\sum_{j=S+1}^{\infty} C_{i}^{j} \cdot p_{k}^{j} \cdot\left(1-p_{k}\right)^{i-j} \tag{8}
\end{equation*}
$$

Applying the Poisson formula, we get:

$$
\begin{equation*}
P(\mu \leq S)=\sum_{j=0}^{S} \frac{k^{j}}{j!} e^{-k}=1-\sum_{j=S+1}^{\infty} \frac{k^{j}}{j!} e^{-k} \tag{9}
\end{equation*}
$$

The probability of ruining the company is:

$$
\begin{equation*}
P(\mu>S)=1-P(\mu \leq S)=\sum_{j=S+1}^{\infty} \frac{k^{j}}{j!} e^{-k} \tag{10}
\end{equation*}
$$

where S is defined with (2).
In what follows, we will illustrate the model on three insurance companies: Company 1 that sold 1.000 policies, Company 2-8.000 and Company 3 16.000 policies, as presented in Table 3 and Table 4 . Let the mean claim amount for all three companies is the same and set to 5.000 . Let suppose that the sum insured for all three companies is $S I=100000$, the pure risk premium coefficient is $p=0.03 \%$ and safety loading coefficient is $\Lambda=0.0075 \%$. Therefore, we can use the calculations from Table 1 and Table 2 in Example 1 and Example 2. We will assume that initial reserve (capital) of the companies $\left(U_{0}\right)$ is equal to zero.

In Table 3 and Table 4 are given the calculations for these three companies. In the first column of Table 3 and Table 4 (the column denoted with 13) is given the number of risks insured $i$ for each of the three companies.

In the columns denoted with 14 and 15 are given the risk premium income $B$ and the total sum insured $T S I$, respectively. In a column 16 is calculated the total expected size of claims $z$. Using these values and the assumption that the mean claim size for all three companies is $m=5000$ (column 17), in column 18 is calculated the expected number of claims $k$ for each company. In column 19 is given the number of claims occurred $J_{T}$, when $J_{T}$ runs from

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $i$ | $B=P \cdot i$ | $T S I=S I \cdot i$ | $z=p \cdot T S I$ | $m$ | $k=z / m$ | $J_{T}$ | $Z=m \cdot J_{T}$ |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |
|  | (7.13) | (1-13) | (2 15) |  | (16/17) |  | (17.19) |
| 1000 | 37500 | 100000000 | 30000 | 5000 | 6 | 6 | 30000 |
|  |  |  |  |  |  | 7 | 35000 |
|  |  |  |  |  |  | 8 | 40000 |
| 8000 | 300000 | 800000000 | 240000 | 5000 | 48 | 48 | 240000 |
|  |  |  |  |  |  | 49 | 245000 |
|  |  |  |  |  |  | 50 | 250000 |
|  |  |  |  |  |  | 51 | 255000 |
|  |  |  |  |  |  | 52 | 260000 |
|  |  |  |  |  |  | 53 | 265000 |
| : | : | $\vdots$ | : | : | $\vdots$ | : | $\vdots$ |
|  |  |  |  |  |  | 62 | 310000 |
|  |  |  |  |  |  | 63 | 315000 |
| 16000 | 600000 | 1600000000 | 480000 | 5000 | 96 | 96 | 480000 |
|  |  |  |  |  |  | 97 | 485000 |
|  |  |  |  |  |  | 98 | 490000 |
|  |  |  |  |  |  | 99 | 495000 |
|  |  |  |  |  |  | 100 | 500000 |
|  |  |  |  |  |  | 101 | 505000 |
|  |  |  |  |  |  | 102 | 510000 |
| : | $\vdots$ | $\vdots$ | : | $\vdots$ | : | $\vdots$ | : |
|  |  |  |  |  |  | 125 | 625000 |
|  |  |  |  |  |  | 126 | 630000 |

Table 3 Illustration of the method applied to three insurance companies

|  |  |  | 若 0 0 0 0 0 0 0 0 0 0 0 0 0 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $i$ | $J_{T}$ | $U_{0}$ | $P_{D}$ | $\begin{aligned} & D= \\ & P_{D} \cdot P_{g} \end{aligned}$ | $\begin{gathered} D_{T}= \\ D \cdot i \end{gathered}$ | $\begin{array}{r} U_{D}(T)=U_{0}+ \\ B+D_{T}-Z \end{array}$ | $J_{\Lambda_{D}}=\left[U_{D} / m\right]$ |
| 13 | 19 | 21 | 22 | 23 | 24 | 25 | 26 |
|  |  |  |  | (22 12) | (23 13) | (21+14+24-20) | (25/17) |
| 1000 | 6 | 0 | 4\% | 1,7 | 1700 | 9200 | 1 |
|  | 7 |  |  |  |  | 4200 |  |
|  | 8 |  |  |  | 1 | -800 |  |
| 8000 | 48 | 0 | 4\% | 1,7 | 13600 | 73600 | 14 |
|  | 49 |  |  |  |  | 68600 |  |
|  | 50 |  |  |  | \| | 63600 |  |
|  | 51 |  |  |  |  | 58600 |  |
|  | 52 |  |  |  | \| | 53600 |  |
|  | 53 |  |  |  | \| | 48600 |  |
| : | : | : | : | : | ¢ | : | : |
|  | 62 |  |  |  | \| | 3600 |  |
|  | 63 |  |  |  |  | -1400 |  |
| 16000 | 96 | 0 | $4 \%$ | 1,7 | \| 27200 | 147200 | 29 |
|  | 97 |  |  |  | \| | 142200 |  |
|  | 98 |  |  |  | \| | 137200 |  |
|  | 99 |  |  |  | \| | 132200 |  |
|  | 100 |  |  |  | \| | 127200 |  |
|  | 101 |  |  |  | \| | 122200 |  |
|  | 102 |  |  |  | 1 | 117200 |  |
| - | : | : | ! | $\vdots$ | ¢ | $\vdots$ | : |
|  | 125 |  |  |  | \| | 2200 |  |
|  | 126 |  |  |  | \| | -2800 |  |

Table 4 Illustration of the method applied to three insurance companies
the expected number of claims to the number of claims that will ruin the company. Knowing the mean claim size $m$, in the column 20 is given the total of claim costs $Z$ for each possible value of $J_{T}$. In the columns 21 and 22 are given the assumptions that the initial reserve $U_{0}$ of each company is 0 and the profit $P_{D}$ of each company is $4 \%$ of the gross premium. The planed profit per insurance $D$ and the total expected profit $D_{T}$ are given in a column 23 and 24 , respectively. The sum of the initial reserve $U_{0}$, the total risk premium income $B$ and the total expected profit $D_{T}$ decreased by the total claims cost $Z$ give the gross accumulated balance during a given period (column 25). From this column we can see how the gross accumulated balance changes when the number of the occurred claims increases. Clearly, the balance of the company decreases when the number of occurred claims increases. This number divided by the mean claim size gives the number of claims above the expected number of claims that can be served using the safety loading amount $L=B-z$, the initial reserve $U_{0}$ and the expected profit $D_{T}$ (column 26).

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $i$ | $B=P \cdot i$ | $k=z / m$ | $z=m \cdot k$ | $L=B$ | $U_{0}$ | $D_{T}=D \cdot i$ |
| 13 | 14 | 18 | 16 | 27 | 21 | 24 |
|  | (7.13) | (16/17) | (17 • 18) | (14-16) |  | (23 13) |
| 1000 | 37500 | 6 | 30000 | 7500 | 0 | 1700 |
| 2000 | 75000 | 12 | 60000 | 15000 | 0 | 3400 |
| 4000 | 150000 | 24 | 120000 | 30000 | 0 | 6800 |
| 6000 | 225000 | 36 | 180000 | 45000 | 0 | 10200 |
| 8000 | 300000 | 48 | 240000 | 60000 | 0 | 13600 |
| 9000 | 337500 | 54 | 270000 | 67500 | 0 | 15300 |
| 10000 | 375000 | 60 | 300000 | 75000 | 0 | 17000 |
| 12000 | 450000 | 72 | 360000 | 90000 | 0 | 20400 |
| 14000 | 525500 | 84 | 420000 | 105000 | 0 | 23800 |
| 16000 | 600000 | 96 | 480000 | 120000 | 0 | 27200 |

Table 5 Calculating the probability of ruin of the company - part 1

If we are interested only for the number of additional claims that can be served using the safety loading amount, the initial reserve and the expected profit, there is no need to make the whole table. In that case, it is enough to make the calculations in the row in which the number of occurred claims $J_{T}$ is equal to the expected number of claims, i.e., the first row for each company in the table.

From Table 3 we can see that the probability of claim occurrence in a period $T$ is same for all the three companies, and is calculated as:

$$
\begin{equation*}
p_{k}=\frac{k}{i}=\frac{6}{1000}=\frac{48}{8000}=\frac{96}{16000}=0,006 \tag{11}
\end{equation*}
$$

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $i$ | $\begin{aligned} & J_{\Lambda}= \\ & {\left[\left(L+U_{0}\right) / m\right]} \end{aligned}$ | $\begin{aligned} & J_{\Lambda_{D}}= \\ & {\left[\left(L+U_{0}+D_{T}\right) / m\right]} \end{aligned}$ | $S=k+J_{\Lambda_{D}}$ | $P(\mu \leq S)$ | $P(\mu>S)$ |
| 13 | 26a | 26 | 28 | 29 | 30 |
| \| | $(27+21) / 17$ | $(27+21+24) / 17$ | $(18+26)$ |  | (1-29) |
| \| 1000 | 1 | 1 | 7 | 0,74398 | 0,25602 |
| 2000 | 3 | 3 | 15 | 0,84442 | 0,15558 |
| \| 4000 | 6 | 7 | 31 | 0,93224 | 0,06776 |
| \| 6000 | 9 | 11 | 47 | 0,96804 | 0,03196 |
| \| 8000 | 12 | 14 | 62 | 0,97841 | 0,02159 |
| \| 9000 | 13 | 16 | 70 | 0,98481 | 0,01519 |
| \| 10000 | 15 | 18 | 78 | 0,98927 | 0,01073 |
| \| 12000 | 18 | 22 | 94 | 0,99458 | 0,00542 |
| \| 14000 | 21 | 25 | 109 | 0,99625 | 0,00375 |
| \| 16000 | 24 | 29 | 125 | 0,99807 | 0,00193 |

Table 6 Calculating the probability of ruin of the company - part 2

In Table 5 and Table 6 is obtained the probability of ruin of the company for different values of the number of insured risks $i$. In a column 26a is given the number of claims $J_{\Lambda}$ that can be served by the safety loading and the initial reserve, while in the column 26 is given the number of claims $J_{\Lambda_{D}}$ that can be amortized if the profit is also used for this purpose. The number of claims S that the company can survive is given in a column 28. The company will survive if the number of occurred claims $\mu$ is smaller than $S$. Using equation (9) we obtain the probability that the company will survive (a column 29). In a column 30 is given the probability that the company will not survive, i.e., the probability of a ruin of the company.

Obviosly, the probability of ruin is a function that depends on the number of risks insured, which is shown in Table 6. It is apparent from the Table 6 that the probability of ruining the company declines with the number of risks insured, and the function is not linear.

Based on results given in Table 6, we built the chart shown on Figure 4.
The red line on the graph marks the probability of ruin of 0,01 (the probability of ruin of 0.01 is often the mandatory limit that the regulators or companies themselves set to protect the company from ruin). At the conditions assumed within this model, the function of ruin intersects the line of 0,01 probability at the number of risks insured close to 10.000 . This means that when the company exceeds the number of 10.000 policies sold, then the probability of ruin is less than 0,01 .

The graph of the function $P(\mu>S)$ - probability of ruin as a function of the number of risks insured, is very steep at the beginning, which means that the insurance company with less then 6.000 risks insured is unstable. For example, if the company operates at chance of ruin at $5 \%$, it should be ruined during 20 years of its existence, or if there are 20 companies like this, one of them will be ruined, according to the mathematical expectation.


Fig. 4. The probability of ruin as a function of the number of risks insured.

In the example, for a simplification and better overview $U_{0}$ is equal to zero, but the upper stated formulas are applicable with any stated amount of the initial reserve $U_{0}$.

## 3. CONCLUSION

With this algorithm we can simulate the performance of the Insurance Company, we can model different outcomes and we can project certain aspects of the results of new insurance products market introduction. Software based to the model offered in this paper may be built in excel very easy. In the paper we have proved that as the number of policies sold grows, the probability of ruining the company decreases, i.e., the probability of the company to become ruined is inversely proportional to the written premium.

The insurance company can project the next business actions based on the model explained in this paper and can manage the risk and compliance with the standing regulation limits in the country.

The consequence of the stated in the paper are the the following:

- Smaller insurance companies have to increase sales;
- Smaller insurance companies have to reinsure its portfolio to lower the ruin probability (at additional costs);
- Increased sales of policies decrease the insurance risk, and contributes to the stability of the insurance company;
- Insurance risks lead to commercial risks, and they are strongly interconnected.


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